



FACES *of* TRADE[®]

Columbia, Missouri

Charles Tharp
President

Industry
Wastewater Treatment

Number of U.S. Employees
75+

Years of International Involvement
9

www.wastewater.com

Environmental Dynamics, Inc. (EDI) is a leading manufacturer of water and wastewater treatment systems, including advanced technology aeration diffuser products. EDI engineers wastewater aeration and biological treatment systems for municipal and industrial applications. The company serves markets worldwide, with more than 4,000 systems installed in more than 70 countries around the globe.

EDI received the U.S. Department of Commerce President's "E" Award in 2002 in recognition of its successful export strategy. Charles Tharp, president, says that the company has been doing business in Peru since 1999. Tharp says that sales to Peru represent a small percentage of EDI's overall exports and that passage of a free trade agreement with the region will allow that number to grow

“Most emerging markets have a disproportionate need for wastewater treatment, especially as potable water resources dwindle and industrial and consumer needs increase. Eliminating trade barriers with Peru will allow us to provide advanced technology products that will benefit economic development.”